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***“How to Advise International Students & the Employers Who May Want to Hire Them!”***



***(and, How to do this WITHOUT Knowing ANYTHING About U.S. Immigration Law . . . )***

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**AACE 2017- Ozark National Forest,  
The Lodge at Mt. Magazine**

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# WHO:

## “Who is this Guy?”

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- Art Serratelli
    - Immigration Attorney
  - Practice Focus: Int'l Students, Scholars, Post-Docs  
Transition to Work Visa After Student Status
  - ***“Where Immigration Law & Career Counseling Intersect” mmmmmmm***
  - This Guy Speaks on Campus Across the USA:  
<https://www.facebook.com/notes/serratelli-mijal-pllc/where-immigration-art-speaks-on-campus/127293013983757/>
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# WHAT: “What in the World? Is He Serious?”

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TRUTH

- Yes. It Doesn't Take Much!
  - *You can advise international students & the employers who may want to hire them!*
    - *Do this WITHOUT Knowing ANYTHING About U.S. Immigration Law . . .*
  - How? 3 Program Ideas:
    - *Students:* eBooklet of Immigration Resources
    - *Employers on the Fence:* “Bridge Program”
    - *Employers on the Fence:* Recruiting Lunch Small Groups
  - SHOW OF HANDS: Who's Here?
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# **WHEN: “When International Students & U.S. Immigration Laws are Driving You Nuts”**

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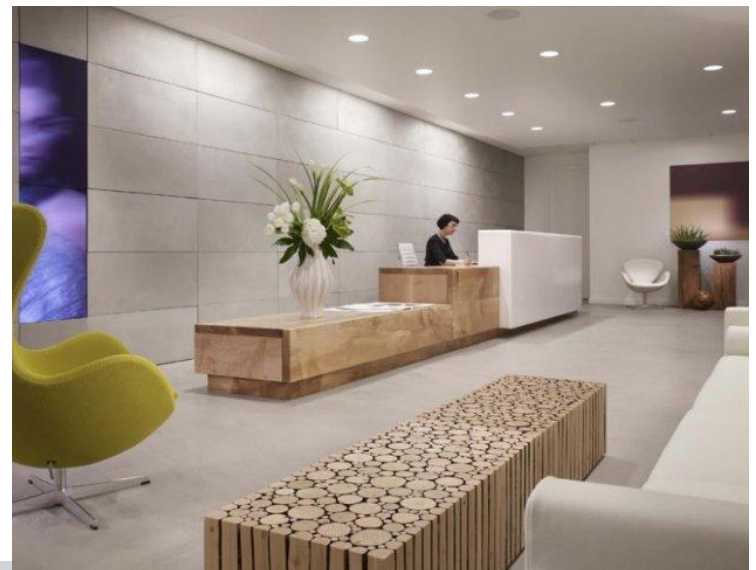
- **Students**: Want to Apply for “Dream Jobs” Without Regard for Probability of Getting a Work Visa
  - *They Need a “Plan B” -- Work Backwards & Let the Work Visa Categories Drive the Job Search*
- **Employers on the Fence**: Want to Hire Smart Int’l Students, But Afraid of Costs, Complexity & Company Commitment
  - *“4 Big Employer Worries”*
  - **ALL FALSE:**
    - *Too Expensive*
    - *Too Complicated*
    - *Can’t Fire Visa Holder*
    - *Prove No American Can Do Job*



# Where: “Where? Right there in Your Office, or on Campus, or Both”

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- On Campus Recruiting
  - *Employers on the Fence*
  - *Students*
- Career Center Crossfire
  - *Employers on the Fence*
  - *Students*
- Call Back Interviews
  - *Employers on the Fence*

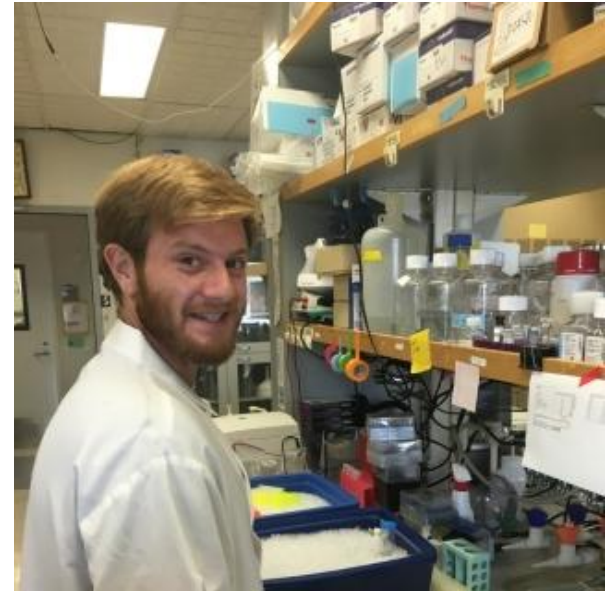


# **Why: “Why? Because International Students are Smart, Hard-Working, and Deserving”**

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## **The Story of Will S.**

- **Enough Warm-up:**
  - **Let's DO This**
- **Remember:**
  - 3 Program Ideas to:
    - Help you
    - Help International Students
    - & Employers Who May Want to Hire Them





# Enough Warm-up: Let's DO This

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- Remember the 3 Program Ideas:
    - *Students:* eBooklet of Immigration Resources
    - *Employers on the Fence:* “Bridge Program”
    - *Employers on the Fence:* Lunch for On-Campus Recruiters Small Groups
  - Let's Start: Program #1
    - *eBooklet of Immigration Resources:*
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# Program #1 For International Students: eBooklet of Immigration Resources

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**International Students**

**Immigration  
Work Visa & Green Card Options  
Available After Student Status**

**Career Development Resource Guide**

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*University of Arkansas*

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<https://drive.google.com/open?id=0B3qXqMfRsVCbOG55S0xYOXhwUG8>

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# Questions?

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## Please contact:

- Your international student advisor, ***and then either:***
  - Any immigration attorney suggested by your international student advisor (*note: legal fees for consultations may apply. Inquire first*)
  - The immigration attorney who created this booklet (*consultations are free-of-charge*):
    - Art Serratelli, Esq
    - [www.smimmigrationlaw.com](http://www.smimmigrationlaw.com)
    - [art@smimmigrationlaw.com](mailto:art@smimmigrationlaw.com)
    - Cell: 757.235.4624
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# Program #2 For Employers on the Fence: “**Bridge Program**”

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- What if a Mid-Size (or Small) Employer is “Interested” in an International Student . . .
    - *But is Freaked Out by the U.S. Immigration System?*
  - **Indiana University:**
    - <https://kelley.iu.edu/GCS/page42033.html>
  - **A State School in NJ:**
    - <https://drive.google.com/open?id=0B3qXqMfRsVCbVIUxY2F6Mm5kNGc>
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Program #3 For Employers on the Fence:  
**Lunch for On-Campus Recruiters Small Groups**

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- **Towson University:**
    - Often, Many Recruiters From (from ALL Size Companies) Do Not Know Much About U.S. Immigration
  - **University of Arkansas:**
    - Companies That Say They “Don’t Sponsor” Actually Do, for the ***Right Candidate***
    - *We can Change Minds -- One Employer at a Time!*
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# The 3 Programs

## Common Thread:

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- View Me as a Colleague
- I'll Help and You Will Not Get a Legal Fee Invoice in the Mail
- Free-of-Charge?
  - *I am "Not Normal"*
- Good Karma:
  - No joke



# Questions? Comments? Better Ideas?

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- **I am Making This Up as I Go**

- I am **WINGING IT**
- I am Using Hunches
- You LIVE this everyday . . .

I CAN'T  
STOP  
THINKING!!



- **Help Me Do This Better**

- New Ideas . . . Anyone?
  - Help Me Implement the Ideas Presented Here on Your Campus
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# Let's Talk:

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- **What Problems do you face?**
    - Career Center
    - Employers
  - **Questions I Hear:**
    - TRUMP is Driving Me Crazy
      - <https://drive.google.com/open?id=0B3qXqMfRsVCbTlpQYUZZaWdNb3M>
    - Who Sponsors?
      - [www.myvisajobs.com](http://www.myvisajobs.com)
      - **Going Global**
    - Int'l Students DO NOT “Get”
      - That the *Informational Interview* = *Newtworking*
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# Contact Info

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